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December 2014 Precast Edition

Delta Engineers, Architects, & Land Surveyors Newsletter



Daryl D. Burns, PE,  
Director of Specialty  
Precast Services

## Formula for success

In 2014, I transitioned into the Director of Specialty Precast Services position. For those of you that do not know me, the following is a short bio: I graduated from the SUNY Institute of Technology in Utica/Rome, NY with a Bachelors of Science Degree in Civil/Structural Engineering. I joined Delta the Monday after graduation and have been designing/detailing precast concrete for the past 17 years +/- . I am currently a licensed Professional Engineer in over 20 states and adding more each month. I have extensive experience designing anything Precast Concrete producers want to make out of concrete.

When we are not designing things of a special nature, we are busy supporting the industry designing and detailing: culverts, manholes, vaults, modular buildings, screen walls, noise walls, retaining walls, arch bridges, three sided bridges, footings, pump stations, beams, columns, etc. Delta is committed to serving and supporting the precast industry for the long haul through local associations, NPCA, ASTM, PCI, etc. Currently, I am actively involved supporting the precast industry through the NPCA Wall Committee, Storm Water Committee, and the lifting task force.

I recently read the book "The Slight Edge" by Jeff Olson. In this book, Mr. Olson talks about slight edge principles and how to

be successful at life, business, personal, health, relationships, etc. He states that "simple disciplines repeated over time will create success while simple mistakes repeated over time will create failure". I look at Delta and the Precast Team and take comfort in knowing that we have put safeguards in place to minimize and/or eliminate repeated mistakes by becoming ISO 9001:2008 Certified. Repeat mistakes are minimized because our total quality management process is a living document that is changing daily. As staff suggests improvements, they are reviewed and implemented rapidly by our Lead Quality Officer. Thus, making our product a quality product that is getting better every day! Our quality policy is "Make it better every day".

We look forward to serving your needs this coming year and hope to see you at the 2015 Precast Show in Orlando, FL. Please make a point to stop by our booth #1329 to catch up on the latest happenings within Delta's Precast Team.

I hope you and your family have a **blessed Christmas and Happy New Year!**

For more information call (607) 231-6613, or email [Dburns@deltaengineers.com](mailto:Dburns@deltaengineers.com)

Below are photos of three projects that Delta's Precast Team was involved with this past year.





Colleen Mulrooney,  
ITS Manager

## We're riding the Cloud!

As the biggest of our many recent Information Technology System (ITS) initiatives, we've nearly completed a significant overhaul of our entire ITS infrastructure at all of our offices. Our primary ITS goal has been, and will always remain, to provide the tools for our talented technical staff to reliably complete their work in the most efficient manner possible. And do this securely while simultaneously improving our capabilities to collaboratively interface with our staff from various offices.

Our newly opened, encrypted cloud-based "Central Data Store" allows this collaboration in real-time (including large complex 3D models, CADD files, etc.), while providing failover/disaster recovery capabilities that should virtually eliminate employee downtime. A win-win for our employees and our clients!

We're proud that our ITS Team has navigated through this complex overhaul while maintaining our access and operability during all business hours.

## Delta donates to our community

We are proud to support our partner organizations in our community.

American Foundation for Suicide Prevention /  
*Donation In Kind*

American Heart Association /  
*2014 Southern Tier Heart Walk*

Association for Vision Rehabilitation and  
Employment Inc. / *2014 Nine at Night*

BCC Foundation

Binghamton Boys and Girls Club Foundation

Binghamton University Forum

Boys & Girls Club of Western Broome /  
*Wine Pairing Event 2014*

Boys & Girls Club of Western Broome /  
*Ski Club Bus Sponsorship*

Broome County Community Charities /  
*Donation-Johnny Hart Memorial Christian  
Breakfast*

Camp Anavah / *2014 Camping Sponsorship*

Chenango County Town Highway  
Superintendent Association

Conklin Raiders

Cystic Fibrosis Foundation / *Taste of the Tier*

David Fillers Scholarship Fund /  
*2nd Annual Golf Tournament*

Delaware County Firefighters' Association /  
*2014 Fund Drive Donation*

Don Giovanni Productions /  
*Sponsorship- Gusto Fest - WINR*

Dr. Dan Barnett / *Community Wellness Day /  
Catholic Charities of Broome County*

Endicott First Presbyterian Nursery School /  
*2nd Annual Golf Sponsorship | Janet Cook  
Scholarship Fund*

Endwell Rotary Club /  
*2014 Rotary Sponsorship*

Food Bank of the Southern Tier /  
*Can Construction of Southern  
Tier- Fundraiser for CHOW*

Food Bank of the Southern Tier / *Construction  
Event - Wegmans Can Order*

Goodwill Theatre, Inc. / *Hard Hat Hurrah*

Lourdes Auxiliary / *Lourdes Auxiliary Ball 2014*

Lourdes Foundation

Lourdes Hospice

Lymphoma Research Foundation /  
*Spring Fitness Challenge*

M&T Bank Corporation

Mercy House

Make-A-Wish Foundation

Maine-Endwell Science Olympiad

National MS Society / *Fall Fitness Challenge*

O'Connor Hospital Golf Invitation /  
*2014 Golf Invitation*

O.L. Davis Fire Company

Owego Dog Park

Southern Tier Independence Center /  
*2014-Haunted House of Terror Sponsorship*



Above is the reveal day of a local boys dreams for having his own castle tree house. Delta employees gave of their time and talents in the design and construction along with Make-A-Wish Foundation and other local companies.

Southern Tier Scholastic Science Fair /  
*2014 BCC Science Fair*

Spiedie Fest/Balloon Rally Expo

Stray Haven

Syracuse University

The Discovery Center of the Southern Tier

The Stage at Little Italy

Tioga County Highway Superintendents  
Association

U-E Dollars for Scholars

UHS Foundation

Union-Endicott Education Foundation /  
*Team Trivia Night*

Union-Endicott High School SADD / *Senior  
Class Post Prom Party 2014 Donation*

Union-Endicott Italian Exchange Booster /  
*2014 UE Italian Exchange Booster*

Union-Endicott Key Club

Union Volunteer Emergency Squad

